

YourRentl

PROPERTY AGENT

OPPORTUNITY



YourRentl

ABOUT OUR COMPANY



YourRentl is a short-term rental (STR) platform that has operated since 2002—well before Airbnb even existed. We began in Cannes, France, and have grown to operate across France, the UK, Zimbabwe, and soon, South Africa and beyond!

We operate two public-facing websites:
YourRentl.com: for property owners.
YourBookng.com: for rental guests.

YourRentl

A circular inset image showing a modern dining room. It features a round wooden table with a dark, textured base, a dark wooden chair, and a wire mesh bowl on a shelf. Three white pendant lights hang above the table.

20+

Years Experience

Our job is to help property owners earn more from their homes by renting them out short-term. We manage listings, bookings, guest support, payments, and compliance. Owners can choose between full management (hands-off) or software support (self-managed).

A circular inset image showing an elegant interior hallway. It features a large arched doorway with ornate metalwork, a wooden table, and a grey sofa in the foreground.

110K+

Rentals Performed

YourRentl



WHY PROPERTY AGENTS ARE SO IMPORTANT

YourRentl only grows when we bring in new, quality properties. Property Agents like you are the bridge between owners and our system. You find the opportunities, and we turn them into income for everyone involved.

01

SOURCE

Find property owners who want to earn more.

02

CONSULT

Explain what YourRentl does and how you can help them

03

ONBOARD

Begin the process, and hand off their contact info so we can onboard them.

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HOW YOU EARN



COMMISSIONS

You earn 10–12% commission on the gross booking revenue of every property you introduce, for two years.



EXAMPLE

You bring in a 2-bedroom property in Harare. In a busy month, it earns \$2,400 in bookings. Your commission that month is \$240.

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WHY NOW?

Short-term rentals are growing fast. Travelers, digital nomads, professionals—they want homes, not hotels. At the same time, many owners don't know where to start, or have been burned by poor management. You offer a better way. You offer YourRentl.



YourRentl



WHAT MAKES A GOOD PROPERTY PROSPECT?

1–3 bedroom apartments or houses

Clean and well-maintained

Located near tourist areas, city centres, or transport hubs

Equipped with basics: Wi-Fi, security, hot water, decent furniture

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IDEAL OWNER PROFILES

Target owners with vacant holiday homes, investment flats, or tired of long-term tenants. Look for those wanting income but lacking time or know-how. Developers, retirees, and busy professionals are ideal—especially if they want hands-free, hassle-free rentals.



Don't live in the
property full-time



Own investment or second
homes



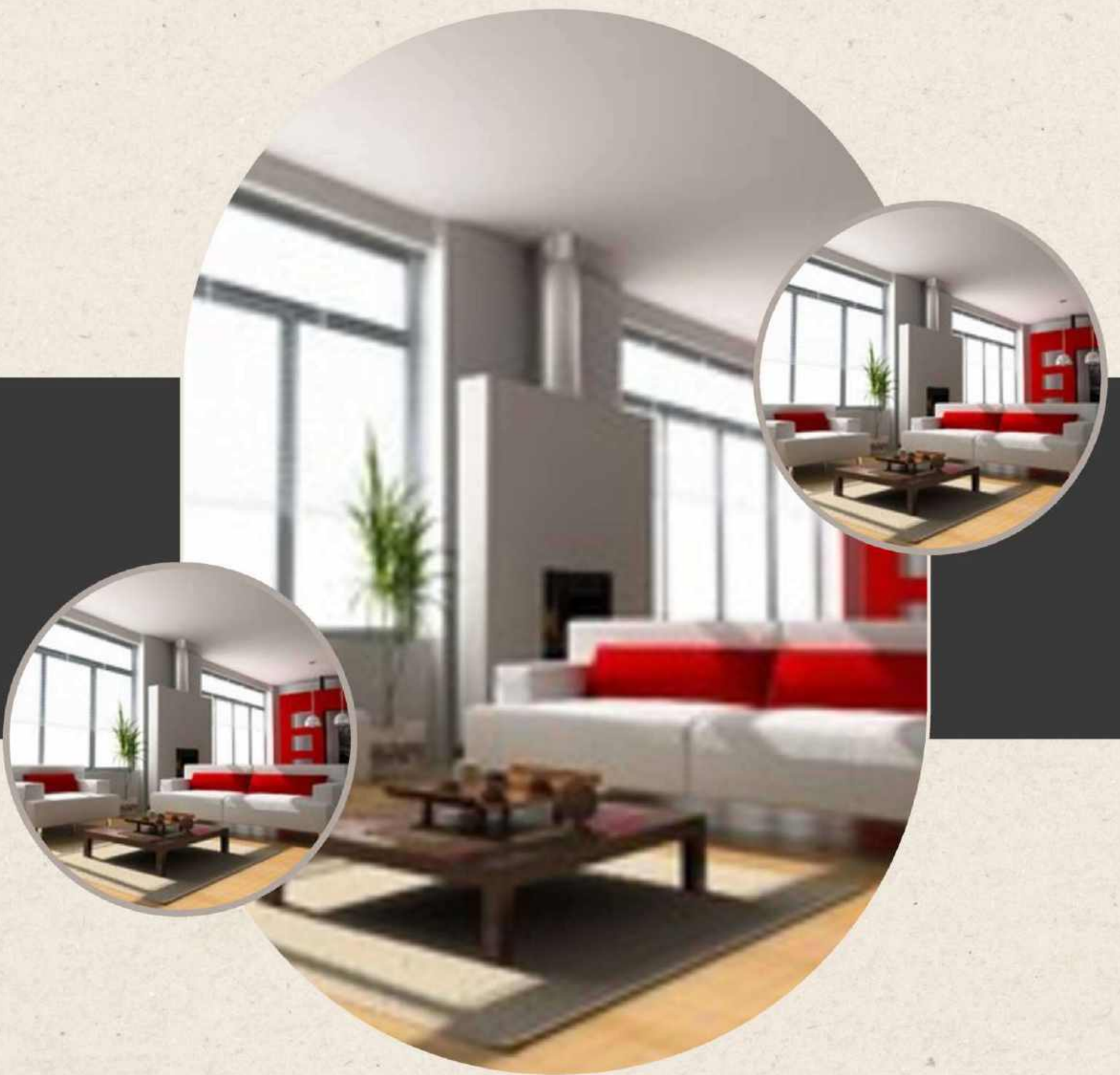
Own investment or
second homes



Have had poor experiences
with other agents

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FIRST CONTACT



“I work with YourRentl. We help property owners earn more income by renting short-term through platforms like Airbnb and Booking.com. You keep control, and we handle the setup, support, and guests.”

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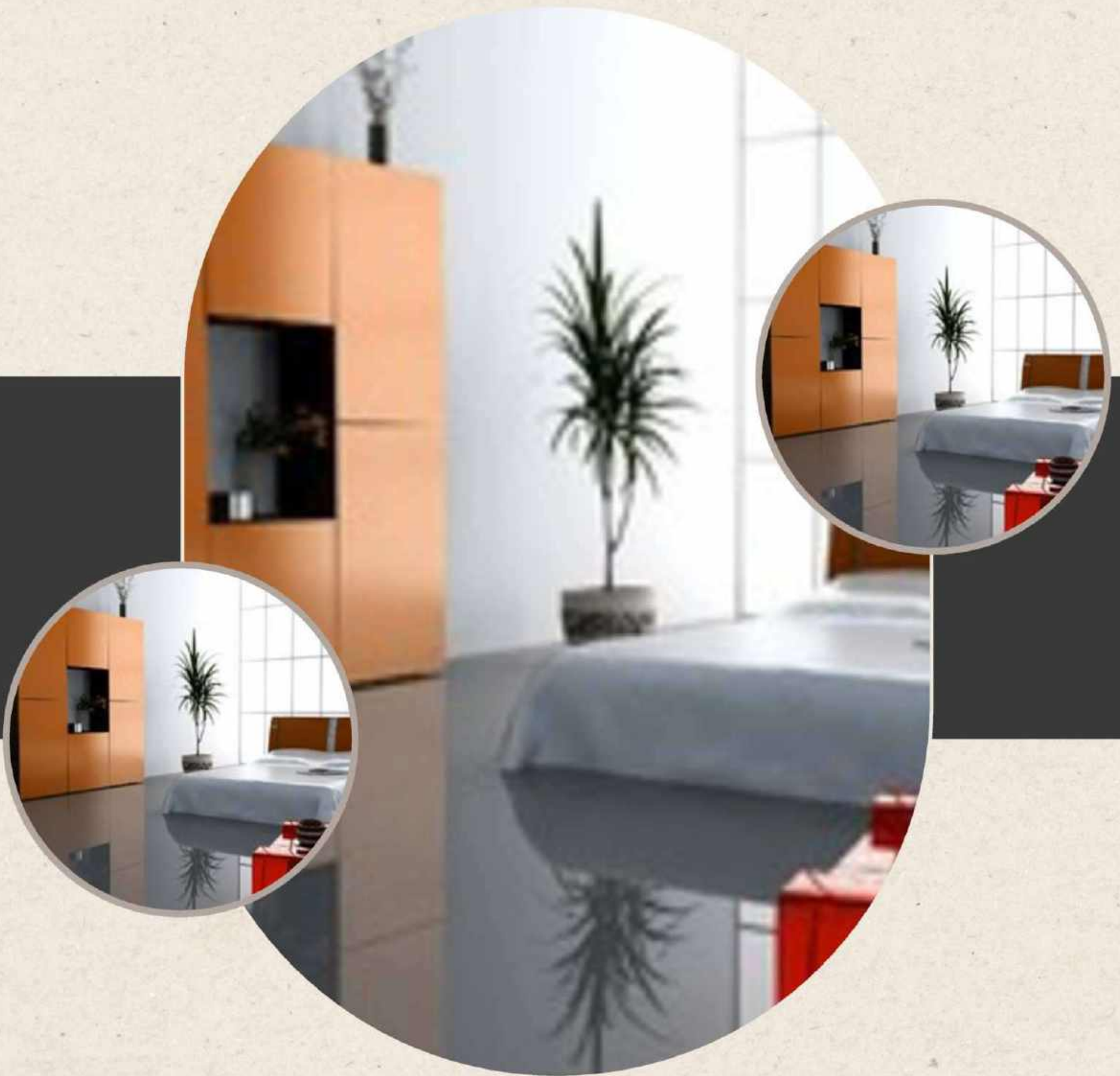
THEN ASK



Do you currently rent out this property?
Would you like to earn more from it?
Are you interested in short-term guests
instead of long-term tenants?

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EXPLAINING THE OFFER



“We advertise your property on all the big platforms. You tell us how much you want per night, and we add our fee on top. We can manage everything for you, or give you the tools to manage it yourself.”

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EXAMPLE



“In Cape Town, a 2-bedroom flat might earn R25,000/month from short-term stays. That’s often double what you’d get with a long-term tenant.”

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THEIR 2 OPTIONS



FULL MANAGEMENT

“You don’t have to do anything. We promote your property, take the reservations, handle guest support, cleaning, check-in, and more. It’s a hands off option”



SELF MANAGED

“If you already have someone to clean or manage it, or you do so yourself you can use our system to handle listings, bookings, pricing, availability. We promote your property, take reservations, pay you and send you guests.”



HANDLING QUESTIONS

Owners will have questions—about pricing, safety, bookings, and trust. Be honest, stick to what you know, and pass detailed queries to our team. You're a connector, not a technician. Build confidence by listening well and offering clear next steps.

01

IS THIS LEGAL?

Yes. We help you follow local rules during onboarding

02

ISN'T THIS A LOT OF WORK?

We offer a full management option where we do everything

03

WHAT IF SOMETHING GOES WRONG?

We screen guests and collect credit card details. Damage is rare, and we support you if needed

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CLOSING THE CONVERSATION



CLOSING THE CONVERSATION

Get their phone and email

Submit their info to us via the agent form or
BETA system



LINK THEM TO YOURRENTL

Alert the YourRentl office, and make the introduction of the owner to the YourRentl onboarding team, who will support them through the onboarding journey



WHY PROPERTY AGENTS ARE SO IMPORTANT

01

TALK TO THE OWNER

You source the owner, introduce the idea, and get their interest.

02

SUBMIT THEIR CONTACT

Use our agent form or send their details to onboarding support.

03

YOURRENTL FOLLOWS UP

We support and explain the process and get documents

04

PROPERTY INSPECTION

Done virtually or in person, by yourself or by a YourRentl CSR

05

LISTING GOES LIVE

we publish the listing, distribute it and open up for bookings

YourRentl

MAXIMIZE YOUR INCOME

The more properties you introduce, the more you earn—without extra effort. Once a property is onboarded, your role is done. Commissions are automated, and you keep earning for two years. That means your time is best spent sourcing more listings. The larger your portfolio, the greater your passive income. Focus on volume early, build strong relationships, and let YourRentl handle the rest while you grow your earnings month after month





MAXIMISING YOUR INCOME

More properties = more passive income. Once a listing is onboarded, you're done—commissions keep rolling in for two years. Focus your time on sourcing more leads and watch your income grow without extra work.

01

FOCUS ON VOLUME

Hand off to YourRentl Onboarding as soon as you can

02

TARGET SMART

Look for owners with multiple properties

Work near event zones (e.g., conferences, tourist centers)

Revisit old leads – some owners take time to decide

03

BUILD A REPUTATION

Be known as the "go-to" person for STR opportunities

Stay in touch with your contacts and check in regularly

YourRentl

20+

properties introduced



Tracking Your Properties & Commissions

- Every property you introduce is logged in our system (BETA)
- You can see when it goes live and how it performs
- Commissions are calculated automatically
- You are paid monthly via bank or mobile money

2K+

per month





AGENTS DO'S & DONT'S



DO ...

- Be clear and honest with owners
- Submit accurate contact details
- Focus on long-term potential



DON'T ...

- Promise guaranteed earnings
- Bypass the official onboarding process
- Use pressure tactics

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YOU ARE NOT ALONE! WE SUPPORT YOU WITH ...

01

LOCAL CONTACTS &
REGIONAL MANAGERS

02

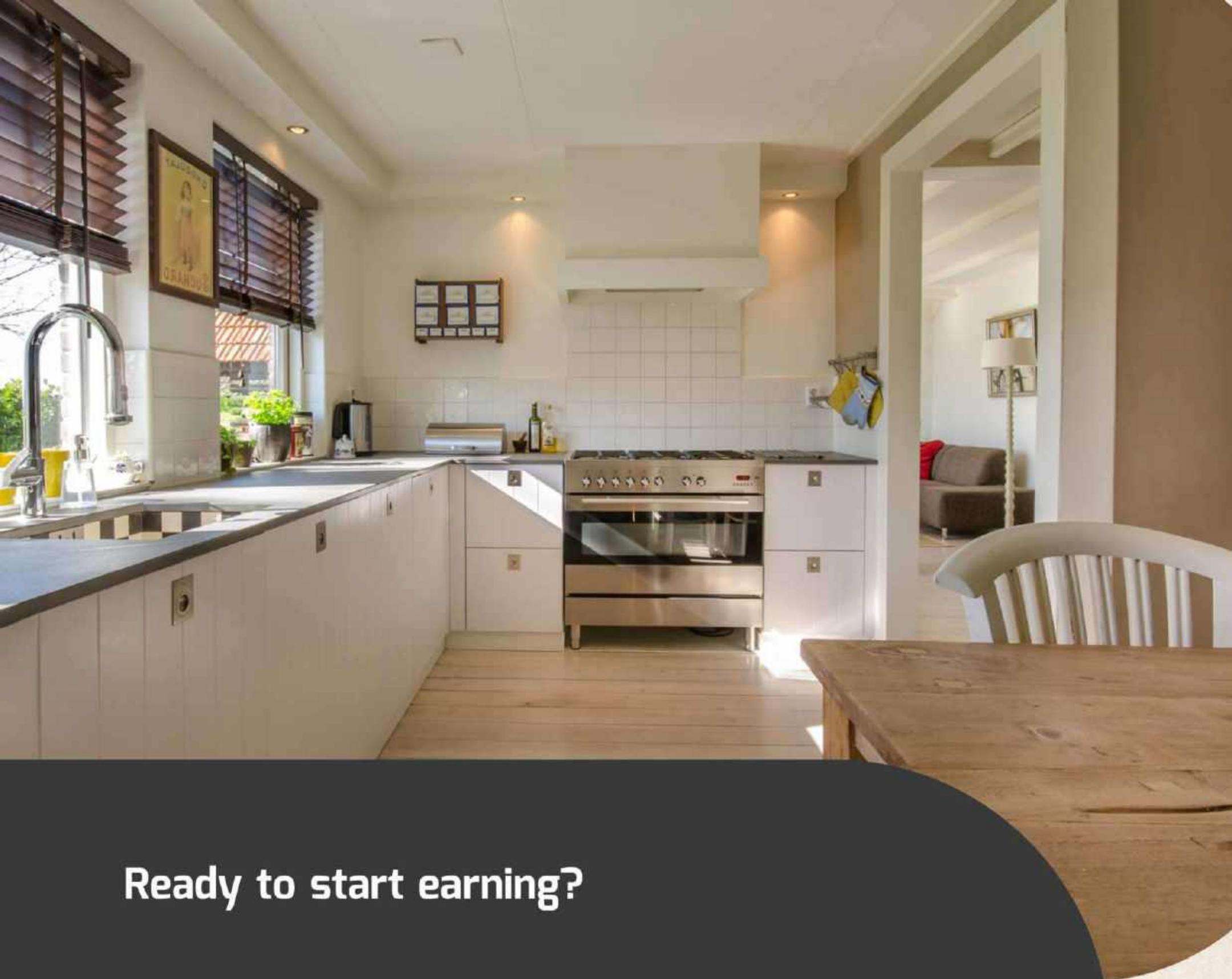
SAMPLE SCRIPTS AND SUPPORT
MATERIALS

03

WEBINAR'S AND Q&A
SESSIONS

04

ONGOING ADVICE AND
HELP FROM OUR
ONBOARDING TEAMS



Ready to start earning?

Get in touch today to learn how you can partner with YourRentl and turn local properties into real income. No pressure, just opportunity. Let's talk.

GET IN TOUCH!



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